永豐金控
SinoPac Holdings

2017/1Q Financial Review

May 31st, 2017

Disclaimer

This presentation and the presentation materials distributed herewith may include forward-looking statements. 2017/1Q financial data are preliminary. All statements, other than statements of historical facts, that address activities, events or developments that SinoPac Financial Holdings Company (“SinoPac”) expects or anticipates will or may occur in the future (including but not limited to projections, targets, estimates and business plans) are forward-looking statements. SinoPac’s actual results or developments may differ materially from those indicated by these forward-looking statements as a result of various factors and uncertainties, including but not limited to price fluctuations, actual demand, exchange rate fluctuations, market shares, competition, changes in legal, financial and regulatory frameworks, international economic and financial market conditions, political risks, cost estimates and other risks and factors beyond its control. In addition, SinoPac makes the forward-looking statements referred to herein as of today and undertakes no obligation to update these statements.

Agenda

- **SPH Operating Report(p. 2)**
- **Financial Highlights(p. 3~ p. 5)**
  - SinoPac Holdings (p. 3)
  - Bank SinoPac (p. 4)
  - SinoPac Securities (p. 5)
- **Earnings Analysis(p. 6~ p. 14)**
  - SPH Profit Contribution by Subsidiaries (p. 6)
  - SPH P&L Breakdown (p. 7)
  - SPH Net Revenue Breakdown (p. 8)
  - BSP NIM & Spread (p. 9)
  - BSP Loan Portfolio (p. 10)
  - BSP Deposit Portfolio (p. 11)
  - SPH Fee Income (p. 12)
  - SPH Operating Expense (p. 13)
  - BSP Asset Quality (p. 14)

Operating Report

2017/1~3 SPH ROE 7.13%

- 1Q net revenue NT$8,102Mn, QoQ 12.0%; YoY 0.7%
- 1Q net income NT$2,364Mn, QoQ 82.9%; YoY -13.2%

Net interest income decreases slightly; fee income sees improvement

- 1Q net interest income NT$4,069Mn(50%), QoQ -3.8%; YoY 0.4%
- 1Q net fee income NT$2,387Mn(30%), QoQ 15.0%; YoY -6.0%

SPH asset reaches NT$1.68Tn, loan growth increases cautiously, and capital adequacy remains strong

- SPH1Q total assets NT$1.68Tn, QoQ -0.1%; YoY 4.8%
- BSP1Q total loans NT$929Bn, QoQ 1.6%; YoY 2.9%
- BSP1Q BIS ratio 14.53%, Tier 1 ratio 12.24%

Major achievements

- Bank SinoPac (BSP) was awarded by FSC for its outstanding performance in SME loan business.
- BSP was awarded two consecutive years for its export insurance business by Ministry of Finance.
- SinoPac Securities (SPS) was once again awarded second and third place for IPO Fund-raising Amount and IPO Market Value by Taiwan Stock Exchange, and as Top Underwriter for its outstanding performance in warrant issuance and consignment trading.
- SPS received “Best Wealth Management” and “Best Digitalization” awards from Wealth Magazine.
- SinoPac SITC’s SinoPac Pilot Fund received Outstanding Fund Diamond Awards for two consecutive years.

SPH Financial Highlights

NT$Mn； Mn Shares	2014	2015	2016	2017/1~3M	YoY	2017/1Q	2016/4Q	QoQ
Share Capital	94,709	101,680	106,764	106,764	5.0%	106,764	106,764	0.0%
Shares outstanding	9,471	10,168	10,676	10,676	5.0%	10,676	10,676	0.0%
Total equity	125,414	131,655	133,840	135,188	1.1%	135,188	133,840	1.0%
Total assets	1,549,734	1,587,605	1,678,930	1,677,056	4.8%	1,677,056	1,678,930	-0.1%
Leverage	12.36	12.06	12.54	12.41	0.44	12.41	12.54	-0.13
Net revenue	38,497	32,566	30,820	8,102	1%	8,102	7,235	12%
Net income	13,017	10,856	8,282	2,364	-13%	2,364	1,292	83%
EPS (NT$)	1.29	1.02	0.78	0.22	-0.04	0.22	0.12	0.1
BVPS (NT$)	13.24	12.95	12.54	12.66	-0.50	12.66	12.54	0.12
ROA	0.86%	0.69%	0.51%	0.57%	-0.12%	0.57%	0.31%	0.26%
ROE	11.14%	8.45%	6.24%	7.13%	-1.13%	7.13%	3.85%	3.28%
CAR	120%	128%	119%	114%	-9.5%	114%	119%	-4.7%
DLR	106%	108%	115%	115%	2.5%	115%	115%	0.0%

BSP Financial Highlights

NT$Mn	2014	2015	2016	2017/1~3M	YoY	2017/1Q	2016/4Q	QoQ
Share Capital	66,375	74,464	83,955	83,955	7.9%	83,955	83,955	0.0%
Total equity	99,528	109,118	119,722	121,491	4.8%	121,491	119,722	1.5%
Total assets	1,415,618	1,440,933	1,505,653	1,491,624	3.1%	1,491,624	1,505,653	-0.9%
Leverage	14.22	13.21	12.58	12.28	-0.19	12.28	12.58	-0.30
PPOP	17,020	10,606	9,424	2,607	4%	2,607	2,567	2%
Net income	11,383	9,175	6,858	2,305	8%	2,305	1,432	61%
EPS (NT$)	1.42	1.14	0.82	0.27	0.00	0.27	0.17	0.10
BVPS	14.99	14.65	14.26	14.47	-0.44	14.47	14.26	0.21
ROA	0.82%	0.64%	0.47%	0.62%	0.02%	0.62%	0.38%	0.24%
ROE	12.18%	8.79%	5.99%	7.69%	0.05%	7.69%	4.77%	2.92%
Total deposits	1,129,098	1,160,796	1,259,310	1,222,484	5.6%	1,222,484	1,259,310	-2.9%
Total loans	817,633	898,004	914,933	929,304	2.9%	929,304	914,933	1.6%
L to D ratio	72.4%	77.4%	72.7%	76.0%	-2.0%	76.0%	72.7%	3.4%
NPL Ratio	0.23%	0.24%	0.35%	0.36%	0.06%	0.36%	0.35%	0.01%
Coverage ratio	699%	575%	423%	395%	-66%	395%	423%	-28%
Reserve-to-loan ratio	1.63%	1.40%	1.47%	1.43%	0.03%	1.43%	1.47%	-0.05%
BIS Ratio	13.18%	13.47%	14.09%	14.53%	0.02%	14.53%	14.09%	0.44%
Tier 1 Ratio	9.76%	10.70%	11.92%	12.24%	0.36%	12.24%	11.92%	0.32%

Note1: loans portfolio includes credit card revolving balance and FA, excluding non-accrual loans.

Note2: numbers are presented on consolidated basis.

SPS Financial Highlights

NT$Mn	2014	2015	2016	2017/1-3M	YoY	2017/1Q	2016/4Q	QoQ
Share Capital	16,212	16,212	16,212	16,212	0.0%	16,212	16,212	0.0%
Total equity	25,121	25,424	25,566	25,429	-1.6%	25,429	25,566	-0.5%
Total assets	110,609	120,376	146,696	161,535	28.3%	161,535	146,696	10.1%
Capital gain	462	774	490	234	337.9%	234	-165	-241.5%
Recurring income	5,760	5,490	5,613	1,520	16.7%	1,520	1,387	9.6%
Net income	1,420	1,245	1,067	74	-78.7%	74	-121	-161.0%
EPS (NT$)	0.88	0.77	0.66	0.05	-0.16	0.05	-0.07	0.12
BVPS (NT$)	15.50	15.68	15.77	15.69	-0.26	15.69	15.77	-0.08
BIS ratio	357%	327%	324%	295%	0%	295%	324%	-29%
ROA	1.42%	1.08%	0.80%	0.19%	-0.94%	0.19%	-0.33%	0.52%
ROE	5.80%	4.93%	4.19%	1.18%	-4.27%	1.18%	-1.88%	3.06%
Leverage	4.40	4.73	5.74	6.35	1.48	6.35	5.74	0.61
Brokerage market share	5.32%	4.80%	4.69%	5.13%	0.45%	5.13%	4.79%	0.34%
Avg. balance of margin trading	17,250	15,641	12,736	14,553	14.6%	14,553	13,407	8.5%
Margin trading market share	6.55%	6.61%	6.79%	7.44%	0.74%	7.44%	7.29%	0.15%

Note: numbers are presented on consolidated basis.

Profit Contribution by Subsidiaries

2017/1Q

NT$Mn

	BSP	SPS	Other Subsidiaries	Total LT inv.	Expenses	SPH Net income
(+/-)	872	196	3	1,071	1	1,072
QoQ	61%	161%	3%	76%	1%	83%

2017/1~3M

	BSP	SPS	Other Subsidiaries	Total LT inv.	Expenses	SPH Net income
(+/-)	166	-273	-180	-287	-73	-361
YoY	8%	79%	64%	10%	174%	13%

Note1： ：better ：worse

Note 2： numbers are presented on consolidated basis.

SPH P&L Breakdown

NT$Mn

2017/1Q

	Net Revenue	OP exp.	Provision	Net profit before tax	Tax	Net income
(+/-)	866	-205	717	1,378	-306	1,072
QoQ	12%	4%	70%	94%	172%	83%

2017/1~3M

	Net Revenue	OP exp.	Provision	Net profit before tax	Tax	Net income
(+/-)	58	-19	-346	-306	-55	-361
YoY	1%	0.4%	NA	10%	13%	13%

Note1： ：better ：worse

Note 2： numbers are presented on consolidated basis.

SPH Net Revenue Breakdown

Quarterly

NT$Mn

Year-to-date

Yearly

Note: numbers are presented on consolidated basis.

BSP NIM & Spread

Interest earning assets & Net interest income

NT$Mn

NIM & Spread

Note: numbers are presented on consolidated basis.

BSP Loan Portfolio Breakdown

NT$Mn	2016	2017/1Q	YoY
Total loan	914,933	929,304	+1.6%

Note1: loans portfolio includes credit card revolving balance and FA, excluding non-accrual loans.

Note2: numbers are presented on consolidated basis.

BSP Deposit Portfolio Breakdown

BSP's deposit

Note: numbers are presented on consolidated basis.

Deposit by Currency

SPH Fee Income Breakdown

Note: numbers are presented on consolidated basis.

SPH Operating Expense Breakdown

Quarterly

Year-to-date

Yearly

Note: numbers are presented on consolidated basis.

BSP Asset Quality

	2016/1Q	2016/2Q	2016/3Q	2016/4Q	2017/1Q
Reserve/ Loan Ratio	**1.39%**	**1.42%**	**1.39%**	**1.47%**	**1.43%**

Note 1: numbers are based on regulator's definition, excluding FA and credit card revolving balance.

Note 2: numbers are presented on consolidated basis.

Appendix 1/13

SPH's Balance Sheet (Consolidated) - IFRS

NT$ Mn	Yearly Results		Quarterly Results						
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
Assets:									
Cash and cash equivalents, net	28,057	28,122	20,731	25,647	23,774	28,122	21,016	-25.27	1.38
Due from the central bank and call loans to banks, net	92,898	142,407	115,448	127,017	136,587	142,407	113,118	-20.57	-2.02
Financial assets at fair value through profit or loss	115,223	117,190	114,956	107,193	102,097	117,190	127,467	8.77	10.88
Securities purchased under agreements to resell	11,121	16,759	15,659	24,879	31,482	16,759	12,640	-24.58	-19.28
Receivables, net	108,175	75,587	85,114	76,986	76,068	75,587	91,613	21.20	7.64
Current tax assets	260	393	318	349	369	393	212	-46.08	-33.36
Discounts and loans, net	879,166	894,394	887,476	864,643	872,573	894,394	917,774	2.61	3.41
Available-for-sale financial assets	198,609	241,795	207,520	225,064	236,854	241,795	235,400	-2.64	13.43
Held-to-maturity financial assets	69,119	78,132	73,683	71,236	67,945	78,132	73,337	-6.14	-0.47
Investments accounted for using the equity method, net	450	420	448	438	409	420	393	-6.36	-12.19
Other financial assets, net	46,103	45,467	46,429	46,815	46,088	45,467	45,227	-0.53	-2.59
Investment property, net	2,384	2,650	2,352	2,364	2,370	2,650	2,628	-0.83	11.75
Property, plant and equipment, net	12,960	12,565	12,892	12,854	12,816	12,565	12,502	-0.50	-3.02
Intangible assets, net	2,703	3,209	2,734	2,993	3,312	3,209	3,084	-3.90	12.81
Deferred tax assets	2,941	2,989	2,891	2,999	3,011	2,989	2,975	-0.45	2.89
Other assets, net	17,437	16,852	12,241	15,806	15,889	16,852	17,669	4.85	44.35
Total Assets	**1,587,605**	**1,678,930**	**1,600,891**	**1,607,284**	**1,631,644**	**1,678,930**	**1,677,056**	**-0.11**	**4.76**
Liabilities and equity									
Liabilities									
Deposits from the central bank and banks	61,330	29,855	70,843	43,418	39,598	29,855	53,844	80.35	-24.00
Commercial paper payable, net	31,705	46,820	38,017	35,679	46,921	46,820	50,540	7.95	32.94
Financial liabilities at fair value through profit or loss	30,188	26,802	23,651	17,065	14,720	26,802	23,528	-12.22	-0.52
Derivative financial liabilities for hedging	43	20	71	78	45	20	14	-29.81	-80.51
Securities sold under agreement to repurchase	44,552	45,687	43,938	42,119	46,703	45,687	44,854	-1.82	2.08
Payables	30,997	34,746	30,814	38,653	39,285	34,746	37,739	8.61	22.47
Current tax liabilities	356	791	661	819	650	791	936	18.43	41.66
Deposit and remittances	1,148,614	1,249,596	1,151,543	1,193,967	1,207,101	1,249,596	1,212,797	-2.94	5.32
Bonds payable	43,428	41,779	45,958	40,358	40,359	41,779	44,029	5.38	-4.20
Short-term borrowings	13,820	12,382	11,468	15,748	12,740	12,382	17,607	42.20	53.54
Long-term borrowings	7,486	13,616	8,678	7,923	10,950	13,616	11,630	-14.58	34.02
Liabilities component of preferred stocks	18	18	18	18	18	18	18	0.00	0.00
Provisions	3,342	3,215	3,263	3,232	3,204	3,215	3,152	-1.98	-3.40
Other financial liabilities	30,376	30,482	31,359	29,511	28,369	30,482	32,557	6.81	3.82
Deferred tax liabilities	1,716	1,562	1,634	1,640	1,577	1,562	1,464	-6.32	-10.45
Other liabilities	7,917	7,662	5,144	5,070	5,835	7,662	7,103	-7.30	38.08
Total liabilities	**1,455,890**	**1,545,032**	**1,467,059**	**1,475,299**	**1,498,076**	**1,545,032**	**1,541,811**	**-0.21**	**5.10**
Capital stock	101,680	106,764	101,680	106,764	106,764	106,764	106,764	0.00	5.00
Capital surplus	2,227	2,227	2,227	2,227	2,227	2,227	2,229	0.08	0.08
Retained earnings	25,257	24,017	27,982	20,764	22,771	24,017	26,382	9.85	-5.72
Other equity	2,492	833	1,884	2,172	1,749	833	-186	-122.39	-109.90
Total equity attributable to owners of the parent	**131,655**	**133,840**	**133,773**	**131,927**	**133,511**	**133,840**	**135,188**	**1.01**	**1.06**
Non-controlling interests	59	58	59	59	58	58	57	-2.00	-3.88
TOTAL	**1,587,605**	**1,678,930**	**1,600,891**	**1,607,284**	**1,631,644**	**1,678,930**	**1,677,056**	**-0.11**	**4.76**

Appendix 2/13

Balance Sheet of SPH and its subsidiaries for the 3 months ended Mar. 31, 2017

NT$Mn	BSP (Consoliated)	SPS (Consolidated)	Trust	Leasing (Consolidated)	Others	Sum	Adj. Items	SPH (Consolidated)
Assets:								
Cash and cash equivalents, net	16,145	5,587	180	1,036	266	23,214	-2,198	21,016
Due from the central bank and call loans to banks, net	113,118	0	0	0	0	113,118	0	113,118
Financial assets at fair value through profit or loss	65,168	62,321	0	0	0	127,490	-23	127,467
Securities purchased under agreements to resell	8,254	4,385	0	0	0	12,640	0	12,640
Receivables, net	37,158	46,787	24	7,663	1,481	93,112	-1,498	91,613
Current tax assets	1,300	121	7	18	830	2,276	-2,064	212
Discounts and loans, net	912,573	0	0	5,201	0	917,774	0	917,774
Available-for-sale financial assets	231,330	2,512	25	0	1,531	235,400	0	235,400
Held-to-maturity financial assets	73,337	0	0	0	0	73,337	0	73,337
Investments accounted for using the equity method, net	50	0	251	0	154,910	155,211	-154,818	393
Other financial assets, net	15,286	22,782	921	8,355	2,705	50,049	-4,822	45,227
Investment property, net	1,223	160	0	5,018	0	6,401	-3,773	2,628
Property, plant and equipment, net	9,111	2,181	3	104	23	11,423	1,079	12,502
Intangible assets, net	1,822	1,046	1	7	11	2,888	196	3,084
Deferred tax assets	2,488	223	1	171	92	2,975	0	2,975
Other assets, net	3,259	13,428	143	851	42	17,725	-56	17,669
Total Assets	**1,491,624**	**161,535**	**1,557**	**28,424**	**161,892**	**1,845,032**	**-167,977**	**1,677,056**
Liabilities and equity								
Liabilities								
Deposits from the central bank and banks	53,844	0	0	0	0	53,844	0	53,844
Commercial paper payable, net	0	22,845	0	6,929	20,766	50,540	0	50,540
Financial liabilities at fair value through profit or loss	16,048	7,503	0	0	0	23,551	-23	23,528
Derivative financial liabilities for hedging	14	0	0	0	0	14	0	14
Securities sold under agreement to repurchase	3,448	41,406	0	0	0	44,854	0	44,854
Payables	14,391	24,688	23	69	67	39,237	-1,498	37,739
Current tax liabilities	650	196	1	26	2,129	3,000	-2,064	936
Deposit and remittances	1,217,996	0	0	0	0	1,217,996	-5,199	1,212,797
Bonds payable	44,029	0	0	0	0	44,029	0	44,029
Short-term borrowings	0	13,349	0	5,775	0	19,124	-1,517	17,607
Long-term borrowings	0	2,792	0	8,838	0	11,630	0	11,630
Liabilities component of preferred stocks	0	0	0	0	18	18	0	18
Provisions	2,784	332	3	20	12	3,152	0	3,152
Other financial liabilities	14,168	18,693	0	0	0	32,861	-304	32,557
Deferred tax liabilities	901	129	3	423	8	1,464	0	1,464
Other liabilities	1,861	4,172	74	1,051	0	7,159	-56	7,103
Total liabilities	**1,370,133**	**136,106**	**104**	**23,130**	**22,999**	**1,552,473**	**-10,662**	**1,541,811**
Share capital	83,955	16,212	1,420	4,681	109,044	215,312	-108,548	106,764
Capital surplus	12,148	477	1	1	2,232	14,858	-12,630	2,229
Retained earnings	26,081	9,059	59	762	26,745	62,706	-36,324	26,382
Other equity	-693	-319	-27	-151	816	-373	186	-186
Total equity attributable to owners of the parent	**121,491**	**25,429**	**1,453**	**5,294**	**138,836**	**292,503**	**-157,315**	**135,188**
Non-controlling interests	0	0	0	0	57	57	0	57
TOTAL	**1,491,624**	**161,535**	**1,557**	**28,424**	**161,892**	**1,845,032**	**-167,977**	**1,677,056**

Appendix 3/13

SPH's P&L (Consolidated) - IFRS

NT$ Mn	Yearly Results		Quarterly Results						
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
Interest revenue	29,989	27,672	6,985	6,816	6,877	6,994	7,041	0.68	0.81
Interest expense	12,750	11,059	2,932	2,711	2,652	2,764	2,972	7.51	1.36
Net interest Income	**17,239**	**16,613**	**4,053**	**4,105**	**4,225**	**4,229**	**4,069**	**-3.78**	**0.40**
Net revenues other than interest									
Commissions and fee revenues, net	9,691	9,174	2,538	2,345	2,214	2,076	2,387	14.98	-5.96
Gains from financial assets and liabilities at fair value through P/L	2,859	3,477	766	835	1,221	655	1,458	122.65	90.30
Gain (loss) on investment property	0	53	0	0	0	53	0	-100.00	-
Realized gains from available-for-sale financial assets	401	446	138	78	157	73	25	-65.15	-81.64
Gains on unquoted equity instruments	281	165	12	88	38	27	12	-56.31	2.69
Share of profit (loss) of associates and joint ventures accounted for using equity method	-59	-12	4	-12	-15	11	-12	-205.64	-392.83
Foreign exchange gains, net	1,686	164	376	169	-72	-308	21	NA	-94.52
(Impairment losses) reversal gains on assets	-46	40	62	-70	65	-17	22	NA	-65.32
Rental revenue	161	153	40	39	38	37	35	-4.36	-11.45
Other revenues, net	354	546	54	43	50	400	84	-78.91	56.10
Total net revenues	**32,566**	**30,820**	**8,043**	**7,620**	**7,921**	**7,235**	**8,102**	**11.97**	**0.73**
Bad debt expenses and guarantee liability provisions	496	1,592	-38	24	582	1,025	308	-69.99	NA
Operating expenses	**19,613**	**19,702**	**4,927**	**5,027**	**5,008**	**4,740**	**4,946**	**4.33**	**0.38**
Employee benefits expense	12,050	12,100	3,096	3,076	3,117	2,811	3,223	14.64	4.10
Depreciation and amortization	982	1,049	251	261	269	267	288	7.89	14.68
Others	6,581	6,553	1,580	1,691	1,621	1,662	1,435	-13.67	-9.19
Bad debts and guarantee liability provisions & Operating expenses	**20,109**	**21,294**	**4,889**	**5,051**	**5,589**	**5,765**	**5,253**	**-8.88**	**7.45**
Income (loss) before income tax	12,457	9,526	3,154	2,569	2,332	1,470	2,848	93.74	-9.70
Income tax (benefit) expense	1,601	1,245	430	312	325	178	485	172.04	12.70
Profit (loss)	**10,856**	**8,282**	**2,724**	**2,258**	**2,007**	**1,292**	**2,364**	**82.95**	**-13.23**

Appendix 4/13

P&L of SPH and its subsidiaries for the 3 months ended Mar. 31, 2017

NT$Mn	BSP (Consoliated)	SPS (Consolidated)	Trust	Leasing (Consolidated)	Others	Sum	Adj. Items	SPH (Consolidated)
Interest revenue	6,279	384	2	383	7	7,054	-13	7,041
Interest expense	2,605	222	0	122	35	2,985	-13	2,972
Net interest Income	**3,674**	**162**	**2**	**260**	**-29**	**4,069**	**0**	**4,069**
Net revenues other than interest								
Commissions and fee revenues, net	1,413	911	68	0	0	2,391	-4	2,387
Gains from financial assets and liabilities at fair value through P/L	475	983	0	0	0	1,458	0	1,458
Realized gains from available-for-sale financial assets	2	16	0	0	7	25	0	25
Realized gain (loss) on held-to-maturity financial assets	0	0	0	0	0	0	0	0
Realized gains from unquoted equity instrument	12	0	0	0	0	12	0	12
Share of profit (loss) of associates and joint ventures accounted for using equity method	-2	0	-11	0	2,480	2,468	-2,479	-12
Foreign exchange gains, net	422	-334	-1	-14	-53	21	0	21
(Impairment losses) reversal gains on assets	22	0	0	0	0	22	0	22
Rental revenue	28	3	0	59	0	91	-56	35
Other revenues, net	16	88	0	-12	43	135	-51	84
Total net revenues	**6,062**	**1,829**	**57**	**294**	**2,449**	**10,692**	**-2,590**	**8,102**
Bad debt expenses and guarantee liability provisions	**-103**	**358**	**0**	**53**	**0**	**308**	**0**	**308**
Operating expenses	**3,456**	**1,345**	**63**	**99**	**93**	**5,056**	**-111**	**4,946**
Employee benefits expense	2,156	905	40	49	72	3,223	0	3,223
Depreciation and amortization	177	88	1	19	3	288	0	288
Others	1,122	352	22	30	19	1,545	-111	1,435
Bad debts and guarantee liability provisions & Operating expenses	**3,352**	**1,703**	**63**	**152**	**93**	**5,364**	**-111**	**5,253**
Income (loss) before income tax	2,710	126	(5)	141	2,356	5,328	-2,479	2,848
Income tax (benefit) expense	405	52	1	35	-9	485	0	485
Profit (loss)	**2,305**	**74**	**(6)**	**106**	**2,365**	**4,843**	**-2,479**	**2,364**
Attributable to								
Profit(loss), attributable to owners of parent	2,305	74	(6)	106	2,365	4,843	-2,478	2,365
Profit(loss), attributable to non-controline interests	0	0	0	0	0	0	(1)	(1)

Appendix 5/13

BSP's Balance Sheet (Consolidated) - IFRS

NT$Mn	Yearly Results		Quarterly Results						
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
Assets									
Cash and cash equivalents	26,295	22,299	16,151	22,108	16,855	22,299	16,145	-27.60	-0.03
Due from the central bank and call loans to banks	92,898	142,407	115,448	127,017	136,587	142,407	113,118	-20.57	-2.02
Financial assets at fair value through profit or loss	67,364	59,381	60,098	53,348	47,042	59,381	65,168	9.75	8.44
Securities purchased under agreements to resell	4,295	7,862	11,757	20,433	25,076	7,862	8,254	4.99	-29.79
Receivables, net	76,057	35,623	52,047	41,087	34,946	35,623	37,158	4.31	-28.61
Current tax assets	1,346	1,393	1,330	1,351	1,370	1,393	1,300	-6.66	-2.25
Discounts and loans, net	874,744	889,038	882,353	861,126	868,895	889,038	912,573	2.65	3.42
Available-for-sale financial assets	195,688	238,316	204,420	221,667	233,170	238,316	231,330	-2.93	13.16
Held-to-maturity investments	69,119	78,132	73,683	71,236	67,945	78,132	73,337	-6.14	-0.47
Investments accounted for using equity method,net	39	55	41	51	48	55	50	-8.99	22.05
Other financial assets, net	13,423	13,848	11,420	13,961	13,612	13,848	15,286	10.39	33.86
Investment property, net	1,175	1,247	1,144	1,147	1,122	1,247	1,223	-1.96	6.85
Property, plant and equipment, net	9,470	9,135	9,425	9,385	9,388	9,135	9,111	-0.26	-3.33
Intangible assets, net	1,958	1,888	1,963	1,944	1,901	1,888	1,822	-3.46	-7.15
Deferred tax assets	2,649	2,551	2,531	2,599	2,556	2,551	2,488	-2.46	-1.70
Other assets, net	4,414	2,480	2,386	1,798	1,771	2,480	3,259	31.42	36.58
Total	**1,440,933**	**1,505,653**	**1,446,197**	**1,450,258**	**1,462,285**	**1,505,653**	**1,491,624**	**-0.93**	**3.14**
Liabilities and Equity									
Liabilities									
Deposits from the central bank and banks	61,330	29,855	70,843	43,418	39,598	29,855	53,844	80.35	-24.00
Financial liabilities at fair value through profit or loss	27,055	21,085	20,325	14,307	12,114	21,085	16,048	-23.89	-21.04
Derivative financial liabilities for hedging	43	20	71	78	45	20	14	-29.81	-80.51
Securities sold under agreement to repurchase	5,174	1,837	3,055	3,190	6,323	1,837	3,448	87.69	12.84
Payable	15,734	16,884	14,396	14,220	15,122	16,884	14,391	-14.77	-0.04
Current tax liabilities	187	565	428	559	375	565	650	14.97	51.91
Deposit and remittance	1,158,925	1,255,712	1,156,210	1,198,291	1,212,348	1,255,712	1,217,996	-3.00	5.34
bank debentures	43,428	41,779	45,958	40,358	40,359	41,779	44,029	5.38	-4.20
Short-term borrowings	149	0	32	32	0	0	0	-	-100.00
Other financial liabilities	13,806	12,370	13,373	12,131	11,348	12,370	14,168	14.54	5.95
Provisions	3,021	2,849	2,949	2,918	2,888	2,849	2,784	-2.29	-5.58
Deferred tax liabilities	1,143	961	1,073	1,074	1,004	961	901	-6.17	-15.96
Other liabilities	1,820	2,014	1,508	1,507	1,587	2,014	1,861	-7.59	23.40
Total liabilities	**1,331,815**	**1,385,931**	**1,330,220**	**1,332,085**	**1,343,112**	**1,385,931**	**1,370,133**	**-1.14**	**3.00**
Capital stock	74,464	83,955	77,797	83,955	83,955	83,955	83,955	0.00	7.92
Capital surplus	10,481	12,148	12,148	12,148	12,148	12,148	12,148	0.00	0.00
Retained earnings	23,080	23,777	25,219	20,950	22,348	23,777	26,081	9.69	3.42
Other equity	1,093	-157	814	1,121	723	-157	-693	NA	-185.14
Total equity	**109,118**	**119,722**	**115,977**	**118,173**	**119,174**	**119,722**	**121,491**	**1.48**	**4.75**
TOTAL	**1,440,933**	**1,505,653**	**1,446,197**	**1,450,258**	**1,462,285**	**1,505,653**	**1,491,624**	**-0.93**	**3.14**

Appendix 6/13

BSP's P&L (Consolidated) - IFRS

NT$ Mn	Yearly Results		Quarterly Results						
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
Interest revenue	27,364	24,849	6,292	6,148	6,166	6,243	6,279	0.58	-0.21
Interest expense	11,797	9,983	2,677	2,459	2,392	2,456	2,605	6.08	-2.66
Net interest Income	**15,567**	**14,866**	**3,616**	**3,689**	**3,774**	**3,787**	**3,674**	**-2.98**	**1.61**
Net revenues other than interest									
Commissions and fee revenues, net	6,021	5,635	1,657	1,504	1,278	1,195	1,413	18.22	-14.75
Gains on financial assets and liabilities at fair value through P/L	1,804	2,220	635	445	382	757	475	-37.26	-25.23
Gain (loss) on investment property	0	53	0	0	0	53	0	-100.00	-
Realized gains on available-for-sale financial assets	10	10	-1	-1	4	7	2	-72.09	NA
Realized gains on unquoted equity instrument	155	136	12	78	19	27	12	-56.17	2.69
Share of profit (loss) of associates and joint ventures accounted for using equity method	-5	-1	3	-1	-1	-2	-2	NA	-154.21
Foreign exchange gains, net	861	-152	112	38	99	-401	422	NA	277.06
(Impairment losses) reversal gains on assets	56	163	62	-47	65	83	22	-73.62	-64.79
Rental revenue	117	115	29	29	29	28	28	0.61	-1.36
Other revenues, net	207	302	17	-4	-23	312	16	-94.83	-7.21
Total net revenues	**24,792**	**23,347**	**6,142**	**5,731**	**5,626**	**5,847**	**6,062**	**3.68**	**-1.30**
(Reversal of)Alloance for doubtful accounts and guarantees	-92	1,405	-92	26	533	938	-103	-111.02	NA
Operating expenses	14,186	13,922	3,639	3,560	3,443	3,280	3,456	5.34	-5.05
Employee benefits expense	8,208	7,995	2,178	2,069	1,977	1,771	2,156	21.70	-1.03
Depreciation and amortization	697	740	182	185	187	186	177	-4.71	-2.32
Others	5,282	5,187	1,279	1,305	1,280	1,323	1,122	-15.16	-12.27
(Reversal of)Alloance for doubtful accounts and guarantees & Operating expenses	14,094	15,327	3,548	3,586	3,976	4,218	3,352	-20.53	-5.51
Income (loss) before income tax	10,698	8,020	2,595	2,146	1,650	1,629	2,710	66.38	4.45
Income tax (benefit) expense	1,523	1,161	456	257	252	196	405	106.39	-11.08
Profit (loss)	**9,175**	**6,858**	**2,139**	**1,889**	**1,398**	**1,432**	**2,305**	**60.89**	**7.76**

Appendix 7/13

SPS's Balance Sheet (Consolidated)-IFRS

	Yearly Results		Quarterly Results					YTD Results	
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
Assets:									
Current assets	115,123	140,666	120,462	124,370	136,295	140,666	155,424	10.49	29.02
Cash and cash equivalents	3,083	6,561	5,164	3,452	7,598	6,561	5,587	-14.85	8.20
Financial assets at fair value through profit or loss	47,807	57,726	54,805	53,792	54,991	57,726	62,222	7.79	13.53
Securities purchased under agreements to resell	6,827	8,897	3,902	4,446	6,406	8,897	4,385	-50.71	12.37
Margin loans receivable	16,223	20,648	16,057	16,931	20,170	20,648	22,529	9.11	40.31
Other current assets	41,183	46,832	40,534	45,749	47,130	46,832	60,701	29.61	49.75
Non-current assets	5,253	6,030	5,399	5,590	6,086	6,030	6,111	1.33	13.18
Financial assets at cost	669	605	669	623	614	605	605	0.00	-9.52
Properties and equipments, net	2,334	2,357	2,329	2,334	2,339	2,357	2,340	-0.73	0.47
Intangible & other assets	2,250	3,069	2,402	2,633	3,134	3,069	3,166	3.18	31.81
Total assets	**120,376**	**146,696**	**125,862**	**129,960**	**142,381**	**146,696**	**161,535**	**10.12**	**28.34**
Liabilities and stockholders' equity									
Liabilities									
Current liabilities	94,485	116,793	98,022	101,199	113,210	116,793	132,870	13.77	35.55
Liabilities for bonds with attached repurchase	39,378	43,850	40,883	38,929	40,380	43,850	41,406	-5.57	1.28
Futures traders' equity	16,797	18,363	18,185	17,596	17,274	18,363	18,680	1.73	2.72
Notes payable and accounts payable	10,800	13,990	14,197	17,905	20,504	13,990	21,553	54.05	51.81
Other current liabilities	27,510	40,590	24,758	26,769	35,052	40,590	51,232	26.22	106.93
Non-current liabilities	467	4,338	1,990	3,421	3,435	4,338	3,235	-25.41	62.61
Total liabilities	**94,952**	**121,130**	**100,011**	**104,620**	**116,644**	**121,130**	**136,106**	**12.36**	**36.09**
Capital stock	16,212	16,212	16,212	16,212	16,212	16,212	16,212	0.00	0.00
Capital surplus	477	477	477	477	477	477	477	0.00	0.00
Retained earnings	8,801	8,985	9,148	8,575	9,147	8,985	9,059	0.82	-0.97
Other items of equity	(66)	(109)	13	76	(100)	(109)	(319)	193.80	-2511.99
Total equity	**25,424**	**25,566**	**25,850**	**25,340**	**25,737**	**25,566**	**25,429**	**-0.53**	**-1.63**
TOTAL	**120,376**	**146,696**	**125,862**	**129,960**	**142,381**	**146,696**	**161,535**	**10.12**	**28.34**

Note: SPS’s numbers are based on accounting rules of securities firms.

Appendix 8/13

SPS's P&L (Consolidated)-IFRS

	Yearly Results		Quarterly Results						
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
Interest revenue	1,918	2,092	479	513	522	578	634	9.59	32.37
Interest expense	(536)	(569)	(128)	(129)	(137)	(176)	(222)	26.14	74.02
Net interest income	1,382	1,523	351	384	386	402	412	2.35	17.23
Net fee income	3,391	3,432	846	811	916	858	947	10.33	11.93
Gains (Losses) on sales of securities, net	802	812	149	159	377	126	309	144.93	107.14
Dividend income	301	331	5	23	293	10	4	-59.31	-8.58
Gains (Losses) on warrant issued, net	24	23	37	45	(81)	23	20	-11.35	-45.28
Gains (Losses) from futures transactions	160	(419)	(40)	(34)	(200)	(145)	(91)	-37.40	128.16
Gains (Losses) from options transactions	(7)	(5)	3	2	(6)	(4)	2	-157.09	-10.36
Gains (Losses) from derivative instruments transactions	(676)	(392)	(449)	(80)	81	57	343	505.00	-176.22
Gains (Losses) from SBL transactions	15	47	(1)	1	(3)	49	(8)	-116.78	1469.10
Gains (Losses) from valuation of operating securities	(426)	(16)	84	79	283	(462)	307	-166.57	267.66
Other operating income	1,297	767	371	192	(103)	307	(491)	-259.97	-232.24
Non-operating income-net	63	207	68	37	98	3	74	2181.79	8.77
Total net revenues	**6,327**	**6,309**	**1,425**	**1,618**	**2,042**	**1,225**	**1,829**	**49.28**	**28.39**
Operating expenses	4,870	5,198	1,132	1,305	1,422	1,340	1,703	27.11	50.40
Pre-tax income (loss)	**1,457**	**1,111**	**292**	**313**	**620**	**(114)**	**126**	**-210.21**	**-56.89**
Income tax benefit (expense)	(212)	(43)	55	(43)	(48)	(7)	(52)	637.18	-194.82
Net income (Loss)	**1,245**	**1,067**	**347**	**270**	**572**	**(121)**	**74**	**-161.00**	**-78.67**

Note: SPS's numbers are based on accounting rules of securities firms.

Appendix 9/13

BSP's Loan Breakdown (Consolidated)

NT$Mn	Yearly Results		Quarterly Results						
Items	**2015**	**2016**	**1Q16**	**2Q16**	**3Q16**	**4Q16**	**1Q17**	**QoQ(%)**	**YoY(%)**
Corporate loans									
Manufacturing	**168,069**	**178,887**	**168,246**	**171,096**	**177,387**	**178,887**	**185,291**	**3.58**	**10.13**
Electronics Indusrty	66,528	56,579	63,819	68,396	67,128	56,579	66,496	17.53	4.19
Chemical products	48,127	52,313	48,673	45,474	46,827	52,313	52,197	-0.22	7.24
Conventional industry	50,420	65,869	53,039	54,316	60,437	65,869	61,801	-6.18	16.52
Electric fixture	2,995	4,126	2,715	2,910	2,995	4,126	4,797	16.26	76.69
FI & security house & insurance	**27,431**	**32,039**	**26,168**	**27,157**	**24,659**	**32,039**	**29,729**	**-7.21**	**13.61**
Installment & leasing	**22,590**	**24,944**	**21,731**	**24,619**	**22,173**	**24,944**	**23,720**	**-4.91**	**9.15**
Construction & real estate	**43,517**	**48,866**	**45,257**	**47,820**	**47,386**	**48,866**	**48,873**	**0.01**	**7.99**
Wholesales/retail	**77,539**	**77,311**	**75,449**	**74,980**	**76,715**	**77,311**	**76,666**	**-0.84**	**1.61**
Service industry	**39,826**	**39,978**	**41,437**	**44,569**	**39,452**	**39,978**	**40,829**	**2.13**	**-1.47**
State-owned company	**71,112**	**40,573**	**81,499**	**40,260**	**41,942**	**40,573**	**53,981**	**33.05**	**-33.76**
Others	**10,119**	**10,051**	**9,630**	**10,131**	**10,149**	**10,051**	**9,984**	**-0.66**	**3.68**
Factoring	**6,237**	**8,926**	**4,287**	**3,931**	**5,423**	**8,926**	**7,537**	**-15.56**	**75.82**
Sub total	**466,441**	**461,575**	**473,704**	**444,563**	**445,286**	**461,575**	**476,609**	**3.26**	**0.61**
Individual loans									
Mortgage loans	**403,731**	**425,831**	**404,183**	**410,611**	**417,921**	**425,831**	**425,173**	**-0.15**	**5.19**
Car loans	**7,176**	**6,912**	**7,124**	**7,066**	**6,999**	**6,912**	**6,677**	**-3.40**	**-6.27**
Sub total	**410,907**	**432,743**	**411,307**	**417,677**	**424,919**	**432,743**	**431,851**	**-0.21**	**4.99**
Consumer loans									
Unsecured loans and others	**17,171**	**17,260**	**16,562**	**16,761**	**16,683**	**17,260**	**17,755**	**2.86**	**7.20**
Credit card	**7,333**	**7,011**	**7,224**	**7,816**	**7,494**	**7,011**	**6,871**	**-2.00**	**-4.90**
Sub total	**24,503**	**24,271**	**23,787**	**24,577**	**24,177**	**24,271**	**24,625**	**1.46**	**3.52**
Total	**901,851**	**918,590**	**908,798**	**886,817**	**894,383**	**918,590**	**933,085**	**1.58**	**2.67**

Note: Loans portfolio includes non-accrual loans.

Appendix 10/13

BSP's Loan Asset Quality

NT$Mn	Yearly Results		Quarterly Results						
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
NPL									
90-days NPLs - beginning	1,885	2,159	2,159	2,703	2,872	2,911	3,140	7.85	45.40
New NPL influx	2,191	4,143	1,284	907	1,228	724	670	-7.46	-47.82
NPL recovery	1,454	1,655	405	363	455	431	448	3.95	10.56
Write-offs	463	1,507	335	375	733	64	49	-23.12	-85.31
90-days NPLs - ending	**2,159**	**3,140**	**2,703**	**2,872**	**2,911**	**3,140**	**3,312**	**5.49**	**22.55**
Total reserves for loans	**12,413**	**13,291**	**12,479**	**12,383**	**12,276**	**13,291**	**13,093**	**-1.49**	**4.92**
Provisions for loan loss	**-787**	**2,084**	**385**	**283**	**696**	**720**	**-2**	**-100.33**	**-100.62**
Recovery - Loan	**814**	**491**	**152**	**91**	**159**	**89**	**125**	**41.11**	**-17.48**
NPL ratio	**0.24%**	**0.35%**	**0.30%**	**0.33%**	**0.33%**	**0.35%**	**0.36%**	**0.01%**	**0.06%**
Coverage ratio	**574.81%**	**423.30%**	**461.70%**	**431.21%**	**421.66%**	**423.30%**	**395.28%**	**-28.02%**	**-66.42%**

Note: Loans portfolio includes non-accrual loans and is on a consolidated basis.

Appendix 11/13

BSP's Fee Breakdown (Consolidated)

NT$Mn	Yearly Results		Quarterly Results						
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
Wealth management	**3,966**	**3,770**	**1,156**	**1,009**	**836**	**769**	**994**	**29.25**	**-14.00**
Mutual funds	1,964	1,051	271	240	278	262	322	22.77	18.86
Trust & custodian bank	154	217	56	53	53	55	50	-8.51	-9.98
Life insurance	1,775	2,430	810	699	481	440	604	37.27	-25.43
Property insurance	74	72	20	17	23	12	18	50.15	-7.05
Loan fees	**755**	**660**	**222**	**192**	**140**	**106**	**151**	**42.43**	**-31.95**
Corporate loans	521	495	178	149	103	64	113	76.31	-36.68
Individual & consumer loans	89	77	19	21	16	21	17	-17.45	-8.97
Factoring & A/R financing	144	89	25	22	21	21	21	-0.85	-15.52
Credit card	**810**	**673**	**169**	**164**	**151**	**189**	**167**	**-11.75**	**-1.01**
Others	**490**	**531**	**111**	**139**	**151**	**130**	**101**	**-22.94**	**-9.01**
Import & export service	330	275	67	73	64	70	71	0.70	5.62
Guarantees & acceptances	90	90	22	24	23	21	20	-6.29	-9.22
Others	70	166	22	42	64	39	10	-74.46	-53.98
Total fee income	**6,021**	**5,635**	**1,657**	**1,504**	**1,278**	**1,195**	**1,413**	**18.22**	**-14.75**

Appendix 12/13

BSP's Credit Card Business

NT$Mn	Yearly Results		Quarterly Results						
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17	QoQ(%)	YoY(%)
Credit card business									
Cards in force(thousand)	2,145	1,935	2,128	2,294	1,953	1,935	1,859	-3.94%	-12.63%
Active cards(thousand)	1,324	1,273	1,317	1,323	1,340	1,273	1,068	-16.08%	-18.88%
Account receivables	16,259	15,020	15,593	17,948	15,826	15,020	14,157	-5.75%	-9.21%
Revolving balance	5,017	4,875	4,959	4,873	4,910	4,875	4,762	-2.32%	-3.97%
Total consumption	89,430	87,232	21,534	24,833	20,452	20,413	19,656	-3.71%	-8.72%
Avg spending per card(NT$)	67,916	66,064	16,382	18,824	15,237	15,634	17,922	14.64%	9.41%
Asset quality									
NPL ratio(90-day past due)	0.31%	0.38%	0.33%	0.31%	0.33%	0.38%	0.39%	0.02%	0.06%
Coverage ratio	550.47%	391.52%	513.75%	438.18%	428.37%	391.52%	397.89%	6.37%	-115.86%
Write-offs	202	188	47	47	49	44	50	12.60%	5.67%
Net charge off ratio	-0.53%	-0.46%	-0.54%	-0.52%	-0.47%	-0.46%	-0.33%	0.13%	0.21%

Appendix 13/13

FENB Summary Ratios

US$mn	Yearly Results		Quarterly Results				
	2015	2016	1Q16	2Q16	3Q16	4Q16	1Q17
Net income after tax	10	25	2	3	5	15	3
Total assets	1,248	1,272	1,281	1,332	1,317	1,272	1,198
Total equity	273	298	275	278	284	298	302
Total deposits	936	932	966	1,013	994	932	844
Total loans	866	839	858	914	823	839	748
Per Share Data							
EPS(after-tax)(US$)	13	34	2	5	7	20	5
DuPont Analysis							
ROAA(after-tax) (%, annualize YTD earnings)	0.79%	2.03%	0.53%	1.12%	1.61%	4.57%	1.13%
ROAE(after-tax) (%, annualize YTD earnings)	3.68%	8.94%	2.43%	5.30%	7.59%	20.31%	4.63%
Loan-to-Deposit Ratio (%)	92.42%	89.95%	88.53%	90.01%	82.64%	89.95%	88.58%
Loan to Deposit Spread (%)	3.31%	3.88%	3.59%	3.74%	4.36%	3.84%	4.14%
NIM (%)	2.67%	3.06%	2.95%	2.95%	3.28%	3.02%	3.21%
Cost/Income Ratio (%)	75.81%	67.03%	72.89%	71.92%	68.30%	67.03%	64.79%
Asset Quality Ratios							
NPLs / Total loans (%)	0.06%	0.00%	0.02%	0.02%	0.02%	0.00%	0.00%
Reserve / NPLs (%)	4426%	165951%	14960%	16428%	17458%	165951%	570638%
Write-off (US$)	0	1	0	1	0		
Leverage & Solvency Ratios							
BIS (%)	24.45%	25.41%	22.65%	21.82%	24.60%	25.41%	27.74%
Tier 1 Ratio (%)	23.18%	24.14%	21.39%	20.56%	23.33%	24.14%	26.47%